



Suhas Bhairav

AI Contract Renewal Planner

**A practical AI-driven planner to optimize renewal
decisions and cost**

Plan, track, and negotiate renewals with AI-assisted
clarity and control.

Suhas Bhairav

suhasbhairav.com

Data, Systems & Roles

Define automatable renewals activities and what requires human review. Identify data sources, systems, and owners before starting automation.

Key move Action in week 1: map owners and data sources.

PRACTICAL CHECKLIST

- 01** Automate renewal date tracking by syncing CLM, ERP, and contract metadata.
- 02** Automate pricing-change alerts when terms or list prices shift.
- 03** Auto-summarize usage against license or seat entitlements.
- 04** Flag clauses requiring human review: risk, non-standard terms, or compliance gaps.
- 05** Define required data: contract IDs, renewal dates, pricing, usage, SLAs.
- 06** List tools to enable, e.g., CLM, BI, AI assistants, and workflow apps.
- 07** Assign ownership for renewals and decision rights across teams.

Suhas Bhairav AI Resource

Plan, track, and negotiate renewals with AI-assisted clarity and control.

AI-Driven Renewal Workflows

Design end-to-end renewal workflows with AI agents and human reviews. Start small with a pilot for a subset of vendors.

Key move Test a 30-day pilot before full rollout.

PRACTICAL CHECKLIST

- 01** Configure a renewal monitor that pulls due dates from CLM and ERP in real time.
- 02** Flag notices within a chosen lead time (e.g., 90 days) for proactive action.
- 03** Auto-collect usage metrics and performance against service levels to inform decisions.
- 04** AI compares pricing changes against market benchmarks and supplier history.
- 05** Create drafts of negotiation tasks, with owners, due dates, and escalation rules.
- 06** Route recommendations for approvals according to policy, with auditable logs.
- 07** Ensure human review on clauses with risk, non-standard terms, or exceptions.

Suhas Bhairav AI Resource

Plan, track, and negotiate renewals with AI-assisted clarity and control.

Governance, Risks, Measurements

Define governance: ownership, approvals, and escalation paths. Track outcomes with concrete KPIs and audit trails.

Key move Document the approval path and publish as policy.

PRACTICAL CHECKLIST

- 01** Define owners for each renewal and decision rights.
- 02** Establish guardrails: data privacy, audit trails, and budget thresholds.
- 03** Set KPI: cycle time, savings realized, price variance, and alternatives considered.
- 04** Create clear approval milestones: initial review, negotiation draft, final approval.
- 05** Implement risk flags and escalation to ensure timely action.
- 06** Data quality checks: complete fields, correct IDs, and versioning.
- 07** Document versioning and retention policies for audits.

Suhas Bhairav AI Resource

Plan, track, and negotiate renewals with AI-assisted clarity and control.

ABOUT THE CREATOR

Suhas Bhairav

I build AI systems that combine distributed architecture, retrieval, knowledge graphs, security, and practical workflow design. My focus is AI that can be used repeatedly by real teams: understandable, reliable, and grounded in the work people already do.

EXPERTISE

- Principal systems architecture and applied AI engineering
- Production-grade AI systems, agentic workflows, RAG, and knowledge graphs
- Full-stack workflow applications across AWS, Google Cloud, Azure, on-premise, and hybrid environments
- Practical AI implementation patterns for automotive, manufacturing, finance, logistics, cybersecurity, sales, and customer operations
- Security, governance, observability, approvals, and failure-mode thinking for operational AI systems

WEBSITE

suhasbhairav.com

EMAIL

suhasbhairav@gmail.com