



Suhas Bhairav

AI Business Scenario Planning Workbook

**Practical, scalable AI scenario planning for
leadership teams.**

A practical, repeatable framework to define
AI-enabled scenarios, actions, and metrics.

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Identify Plausible Scenarios

Define 3-5 leadership-relevant futures by combining market dynamics with AI capabilities. Each scenario translates into concrete actions, data requirements, and decision points.

Key move Limit scope to weekly check-ins; reserve space for human judgment.

PRACTICAL CHECKLIST

- 01** Choose 3-5 leadership-relevant scenarios tied to major outcomes.
- 02** Specify observable triggers that flip each scenario.
- 03** State core assumptions: market size, AI maturity, talent, regulation.
- 04** Decide what to automate: routine data collection, reporting, and alerts.
- 05** Identify what requires human review: strategic bets, ethics, exceptions.
- 06** List required data sources and tools: ERP/CRM, BI, AI agents (Claude/ChatGPT).
- 07** Assign owners and governance: who updates scenarios, validates actions.

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Plan Actions & Metrics by Scenario

Translate each scenario into early actions, decision gates, and measurable outcomes. Focus on fast wins and governance.

Key move Confirm ownership and decision rights before experiments begin.

PRACTICAL CHECKLIST

- 01** Draft a 90-day action plan per scenario with owner, milestones, and expected impact.
- 02** Define automation targets: automate routine data collection and reporting; keep strategic reviews manual.
- 03** Prototype lightweight AI-enabled workflows: executive summaries, risk dashboards, and scenario-informed budgets.
- 04** Inventory data sources and tools: ERP/CRM, BI, AI agents (Claude/ChatGPT), governance processes.
- 05** Set governance: weekly standups, monthly reviews, and clear escalation paths.
- 06** Define success metrics: forecast accuracy, decision cycle time, and cost savings.
- 07** Outline guardrails: privacy, bias controls, regulatory compliance, and human override options.

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Adoption Steps, Risks, and Ownership

Detail adoption steps with weekly increments, guardrails, approvals, and measurement. Establish clear ownership for ongoing delivery.

Key move Keep experiments small, document learnings, and halt when misalignment occurs.

PRACTICAL CHECKLIST

- 01** Pilot an AI-enabled executive briefing report for the leadership team in Week 1.
- 02** Week 2: deploy one operational metric dashboard with automated alerts and summaries.
- 03** Week 3: introduce human-in-the-loop review for high-impact decisions.
- 04** Ongoing: enforce data quality, access controls, and model versioning.
- 05** Guardrails: privacy, bias monitoring, regulatory compliance, and incident response.
- 06** Approvals: establish lightweight governance for AI experiments and budget.
- 07** Metrics: track adoption rate, ROI, cost savings, and time-to-insight.

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ABOUT THE CREATOR

Suhas Bhairav

I build AI systems that combine distributed architecture, retrieval, knowledge graphs, security, and practical workflow design. My focus is AI that can be used repeatedly by real teams: understandable, reliable, and grounded in the work people already do.

EXPERTISE

- Principal systems architecture and applied AI engineering
- Production-grade AI systems, agentic workflows, RAG, and knowledge graphs
- Full-stack workflow applications across AWS, Google Cloud, Azure, on-premise, and hybrid environments
- Practical AI implementation patterns for automotive, manufacturing, finance, logistics, cybersecurity, sales, and customer operations
- Security, governance, observability, approvals, and failure-mode thinking for operational AI systems

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